

NICHOLAS C. HOWLAND

3826 Vickers Lake Drive ▪ Jacksonville, Florida 32224
 nhowland2009@gmail.com

WING FAMILY OF COMPANIES (owned by Armada Acquisition Partners) Jacksonville, FL**EVP, Wing Family of Companies and President, Patten Company (a Wing subsidiary) 2019 – Present**

- Global leader in inflatable solutions for defense and aerospace applications. Products include tubes, sponsors, assault boats, and marine and aviation life rafts for the U.S. and foreign militaries, NASA and SpaceX.

GREAT BRIDGE CAPITAL ADVISORS Jacksonville, FL**Founder and Managing Director 2016 – Present**

- M&A advisory and interim operating executive firm which helps Private Equity groups maximize the exit values of their portfolio companies. Clients include companies in Industrials and Manufacturing industries.
- Recently completed project as Board Director and Interim President of PE-backed marine safety company 3Si Group to grow the business and lead the exit of its subsidiaries. Sold to a strategic buyer in October 2018.
- Put firm on hold in March 2019 to take role as EVP, Wing and President, Patten.

SURVITEC GROUP (owned by ONEX, formerly Warburg Pincus) Jacksonville, FL**Vice President and Managing Director, Americas 2012 – 2016**

- Line leader of Survitec's 300-employee North and South America division built on acquisition of 6 marine survival equipment manufacturers in Ohio, Houston, Jax, Miami, Vancouver, and Eastern Canada.
- Served on Boards of Survitec Group USA, RFD Beaufort, Risk Safety Services and DBC Marine Services.
- Resigned in November 2016 to open M&A advisory firm focused on Private Equity clients.

SAFARILAND GROUP (owned by Kanders & Co, formerly Armor Holdings/BAE) Jacksonville, FL**Director and General Manager 2006 – 2012**

- Member of Executive Leadership Team for global leader in body armor, holster and tactical products.
- Managed a 100-employee division P&L built on the acquisition of 6 tactical product companies.
- Led divestiture of Safariland from BAE through signing in April 2012, whereupon recruited by Survitec.

RAYTHEON COMPANY Washington, DC**Manager, M&A 2002 - 2006**

- M&A lead for a 1500-employee business unit. Led acquisition and integration of intelligence firm, UTD Inc.
- Chief of Staff for EVP Business Development and CEO Raytheon International. Liaison for global exec staff.
- Recruited by Armor Holdings (now Safariland LLC) to lead Corporate Development and M&A.

UNITED STATES NAVY San Diego, Seattle, New Orleans**Surface Warfare Officer (DDG 996 and SBU-22) 1995 - 1999****EDUCATION****UNIVERSITY OF CHICAGO (MBA) 2001 - 2003****DUKE UNIVERSITY (BA) 1991 - 1995****ADDITIONAL INFORMATION**

- Boards – USCG Commercial Fishing Safety Advisory Board (2018 - Present); Jacksonville Environmental Protection Board (2009 – 2017, final year as Chair); First Coast Manufacturers Association (2008 - 2012)
- Memberships – Propeller Club; Association for Corporate Growth; Duke Alumni Admissions Committee.